



Inventory 178 -21% from Dec 2016: 225 <hr/> Current Avg. Asking Price: \$3,570,154	Avg Sales Price/SF \$1,298 8% from Dec 2016: \$1,202 <hr/> Current Avg. Asking Price/SF: \$1,534	Sales Last 12 Mo 255 46% from Dec 2016: 175 <hr/> Average Sold Price: \$2,661,868 Median Sold Price: \$2,125,000
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all general aspen property
(excluding luxury & ranch)

	inventory		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	change	prev 12 mo	2017	2016	2015	2014	2013
Number	178	28	255	46%	175	255	175	269	242	211
Dollar Volume	\$635,487,500	\$80,441,000	\$678,776,258	66%	\$408,828,950	\$678,776,258	\$408,828,950	\$705,093,008	\$621,856,020	\$479,365,295
Avg Price/SF	\$1,534	\$1,213	\$1,298	8%	\$1,202	\$1,298	\$1,202	\$1,165	\$1,107	\$993
Avg Price Paid			\$2,661,868	14%	\$2,336,165	\$2,661,868	\$2,336,165	\$2,621,164	\$2,568,801	\$2,271,873
<i>Lowest Selling Price</i>			\$149,000	49%	\$100,000	\$149,000	\$100,000	\$95,153	\$107,000	\$108,000
<i>Highest Selling Price</i>			\$7,400,000	1%	\$7,300,000	\$7,400,000	\$7,300,000	\$7,400,000	\$7,250,000	\$7,300,000
Avg Asking Price	\$3,570,154	\$2,872,893	\$2,871,777	14%	\$2,519,952	\$2,871,777	\$2,519,952	\$2,822,149	\$2,783,900	\$2,510,359
<i>Lowest Asking Price</i>	\$239,000	\$549,000	\$149,000	-6%	\$159,000	\$149,000	\$159,000	\$95,153	\$122,500	\$119,000
<i>Highest Asking Price</i>	\$7,495,000	\$6,950,000	\$8,295,000	8%	\$7,650,000	\$8,295,000	\$7,650,000	\$9,800,000	\$7,995,000	\$8,495,000
Avg Ask/Sold Discount			6.4%	-0.36	6.8%	6.4%	6.8%	6.0%	7.3%	8.9%
Avg Days on Market	338	282	260	-5%	275	260	275	279	284	345

current aspen general activity report



excludes luxury properties
due to distortion of averages

condominiums/townhomes

	inventory		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	ytd chg	prev 12 mo	2017	2016	2015	2014	2013
Number	54	15	153	32%	116	153	116	155	131	119
Dollar Volume	\$98,949,500	\$29,172,000	\$285,684,358	45%	\$197,041,250	\$285,684,358	\$197,041,250	\$236,849,568	\$224,492,326	\$167,047,663
Avg Price/SF	\$1,719	\$1,386	\$1,354	10%	\$1,230	\$1,354	\$1,230	\$1,152	\$1,156	\$956
Avg Price Paid			\$1,867,218	10%	\$1,698,631	\$1,867,218	\$1,698,631	\$1,528,062	\$1,713,682	\$1,403,762
Lowest Selling Price			\$149,000	49%	\$100,000	\$149,000	\$100,000	\$95,153	\$107,000	\$108,000
Highest Selling Price			\$7,400,000	1%	\$7,300,000	\$7,400,000	\$7,300,000	\$7,250,000	\$6,425,000	\$5,750,000
Avg Asking Price	\$1,832,398	\$1,944,800	\$1,993,116	11%	\$1,797,616	\$1,993,116	\$1,797,616	\$1,612,571	\$1,823,526	\$1,516,776
Lowest Asking Price	\$239,000	\$549,000	\$149,000	-6%	\$159,000	\$149,000	\$159,000	\$95,153	\$122,500	\$119,000
Highest Asking Price	\$6,999,000	\$4,795,000	\$8,000,000	5%	\$7,650,000	\$8,000,000	\$7,650,000	\$7,495,000	\$6,500,000	\$5,995,000
Avg Ask/Sold Discount			4.8%	-0.87	5.7%	4.8%	5.7%	4.9%	6.0%	7.5%
Avg Days on Market	276	247	232	-10%	258	232	258	251	258	290

1484.169805

single family homes

(excluding luxury)

	inventory		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	ytd chg	prev 12 mo	2017	2016	2015	2014	2013
Number	89	11	87	85%	47	87	47	91	90	74
Dollar Volume	\$420,293,000	\$44,069,000	\$354,401,400	103%	\$174,270,200	\$354,401,400	\$174,270,200	\$388,510,940	\$343,899,104	\$266,182,132
Avg Price/SF	\$1,421	\$977	\$1,200	6%	\$1,134	\$1,200	\$1,134	\$1,186	\$1,036	\$1,054
Avg Price Paid			\$4,073,579	10%	\$3,707,877	\$4,073,579	\$3,707,877	\$4,269,351	\$3,821,101	\$3,597,056
Lowest Selling Price			\$1,100,000	49%	\$740,000	\$1,100,000	\$740,000	\$750,000	\$549,400	\$900,000
Highest Selling Price			\$7,300,000	1%	\$7,200,000	\$7,300,000	\$7,200,000	\$7,400,000	\$7,250,000	\$7,300,000
Avg Asking Price	\$4,722,393	\$4,006,273	\$4,404,511	8%	\$4,069,323	\$4,404,511	\$4,069,323	\$4,634,181	\$4,131,443	\$4,007,080
Lowest Asking Price	\$270,000	\$1,495,000	\$1,295,000	62%	\$799,000	\$1,295,000	\$799,000	\$849,000	\$549,900	\$999,000
Highest Asking Price	\$7,450,000	\$6,950,000	\$8,295,000	12%	\$7,400,000	\$8,295,000	\$7,400,000	\$9,800,000	\$7,995,000	\$8,495,000
Avg Ask/Sold Discount			7.8%	-1.14	9.0%	7.8%	9.0%	7.1%	7.1%	10.2%
Avg Days on Market	316	282	288	6%	272	288	272	259	302	397

single family lots

	inventory		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	ytd chg	prev 12 mo	2017	2016	2015	2014	2013
Number	35	2	15	25%	12	15	12	23	21	18
Dollar Volume	\$116,245,000	\$7,200,000	\$38,690,500	3%	\$37,517,500	\$38,690,500	\$37,517,500	\$79,732,500	\$53,464,590	\$46,135,500
Avg Price Paid			\$2,579,367	-17%	\$3,126,458	\$2,579,367	\$3,126,458	\$3,466,630	\$2,545,933	\$2,563,083
Lowest Selling Price			\$260,000	-79%	\$1,250,000	\$260,000	\$1,250,000	\$500,000	\$250,000	\$800,000
Highest Selling Price			\$6,250,000	1%	\$6,200,000	\$6,250,000	\$6,200,000	\$6,400,000	\$7,000,000	\$5,250,000
Avg Asking Price	\$3,321,286	\$3,600,000	\$2,944,267	-14%	\$3,434,167	\$2,944,267	\$3,434,167	\$3,804,304	\$3,007,524	\$2,925,861
Lowest Asking Price	\$525,000	\$2,950,000	\$395,000	-72%	\$1,425,000	\$395,000	\$1,425,000	\$595,000	\$299,000	\$1,100,000
Highest Asking Price	\$7,495,000	\$4,250,000	\$6,500,000	-12%	\$7,350,000	\$6,500,000	\$7,350,000	\$7,800,000	\$7,500,000	\$5,995,000
Avg Ask/Sold Discount			15.0%	5.89	9.1%	15.0%	9.1%	9.1%	16.4%	12.8%
Avg Days on Market	490	550	381	-13%	439	381	439	549	365	488