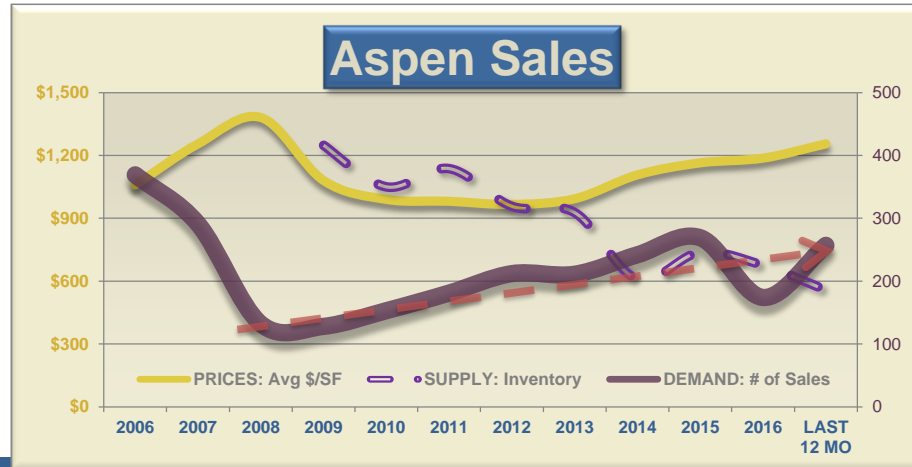




(reported separately)



<p>Inventory 186</p> <p>-28% ↓ from Sep 2016: 260</p> <p>Current Avg. Asking Price: \$3,530,062</p>	<p>Avg Sales Price/SF \$1,255</p> <p>5% → from Sep 2016: \$1,201</p> <p>Current Avg. Asking Price/SF: \$1,426</p>	<p>Sales Last 12 Mo 257</p> <p>34% ↑ from Sep 2016: 192</p> <p>Average Sold Price: \$2,636,586 Median Sold Price: \$2,000,000</p>
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all general aspen property

(excluding luxury & ranch)

	inventory		closed			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	186	36	257	34%	192	203	121	175	269	242	211
Dollar Volume	\$656,591,495	\$121,471,500	\$668,096,858	44%	\$463,509,389	\$535,226,858	\$275,958,950	\$408,828,950	\$705,093,008	\$621,856,020	\$479,365,295
Avg Price/SF	\$1,426	\$1,381	\$1,255	5%	\$1,201	\$1,296	\$1,248	\$1,202	\$1,165	\$1,107	\$993
Avg Price Paid			\$2,599,599	8%	\$2,414,111	\$2,636,586	\$2,280,652	\$2,336,165	\$2,621,164	\$2,568,801	\$2,271,873
<i>Lowest Selling Price</i>			\$149,000	57%	\$95,153	\$149,000	\$100,000	\$100,000	\$95,153	\$107,000	\$108,000
<i>Highest Selling Price</i>			\$7,400,000	1%	\$7,350,000	\$7,400,000	\$7,300,000	\$7,300,000	\$7,400,000	\$7,250,000	\$7,300,000
Avg Asking Price	\$3,530,062	\$3,374,208	\$2,807,539	7%	\$2,629,236	\$2,842,902	\$2,450,936	\$2,519,952	\$2,822,149	\$2,783,900	\$2,510,359
<i>Lowest Asking Price</i>	\$439,000	\$582,500	\$149,000	57%	\$95,153	\$149,000	\$159,000	\$159,000	\$95,153	\$122,500	\$119,000
<i>Highest Asking Price</i>	\$7,295,000	\$7,000,000	\$8,295,000	-15%	\$9,800,000	\$8,295,000	\$7,650,000	\$7,650,000	\$9,800,000	\$7,995,000	\$8,495,000
Avg Ask/Sold Discount			6.6%	0.11	6.5%	6.3%	6.3%	6.8%	6.0%	7.3%	8.9%
Avg Days on Market	317	293	276	7%	257	261	250	275	279	284	345

current aspen general activity report



excludes luxury properties
due to distortion of averages

condominiums/townhomes

	inventory		pending			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	ytd chg	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	64	16	151	20%	126	123	88	116	155	131	119
Dollar Volume	\$118,644,500	\$39,617,500	\$273,680,358	38%	\$199,012,393	\$230,323,358	\$153,684,250	\$197,041,250	\$236,849,568	\$224,492,326	\$167,047,663
Avg Price/SF	\$1,620	\$1,495	\$1,327	10%	\$1,211	\$1,363	\$1,249	\$1,230	\$1,152	\$1,156	\$956
Avg Price Paid			\$1,812,453	15%	\$1,579,463	\$1,872,548	\$1,746,412	\$1,698,631	\$1,528,062	\$1,713,682	\$1,403,762
Lowest Selling Price			\$149,000	57%	\$95,153	\$149,000	\$100,000	\$100,000	\$95,153	\$107,000	\$108,000
Highest Selling Price			\$7,400,000	1%	\$7,300,000	\$7,400,000	\$7,300,000	\$7,300,000	\$7,250,000	\$6,425,000	\$5,750,000
Avg Asking Price	\$1,853,820	\$2,476,094	\$1,936,246	16%	\$1,666,382	\$1,997,859	\$1,839,625	\$1,797,616	\$1,612,571	\$1,823,526	\$1,516,776
Lowest Asking Price	\$439,000	\$582,500	\$149,000	57%	\$95,153	\$149,000	\$159,000	\$159,000	\$95,153	\$122,500	\$119,000
Highest Asking Price	\$6,999,000	\$5,795,000	\$8,000,000	5%	\$7,650,000	\$8,000,000	\$7,650,000	\$7,650,000	\$7,495,000	\$6,500,000	\$5,995,000
Avg Ask/Sold Discount			5.0%	-0.13	5.1%	4.6%	5.3%	5.7%	4.9%	6.0%	7.5%
Avg Days on Market	236	187	258	6%	243	241	235	258	251	258	290

1288.803995

single family homes

(excluding luxury)

	inventory		pending			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	ytd chg	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	89	17	90	70%	53	68	25	47	91	90	74
Dollar Volume	\$422,466,995	\$68,459,000	\$355,701,000	63%	\$217,854,496	\$276,313,000	\$94,882,200	\$174,270,200	\$388,510,940	\$343,899,104	\$266,182,132
Avg Price/SF	\$1,286	\$1,274	\$1,134	-4%	\$1,177	\$1,175	\$1,244	\$1,134	\$1,186	\$1,036	\$1,054
Avg Price Paid			\$3,952,233	-4%	\$4,110,462	\$4,063,426	\$3,795,288	\$3,707,877	\$4,269,351	\$3,821,101	\$3,597,056
Lowest Selling Price			\$1,100,000	49%	\$740,000	\$1,100,000	\$740,000	\$740,000	\$750,000	\$549,400	\$900,000
Highest Selling Price			\$7,300,000	-1%	\$7,350,000	\$7,300,000	\$7,200,000	\$7,200,000	\$7,400,000	\$7,250,000	\$7,300,000
Avg Asking Price	\$4,746,820	\$4,027,000	\$4,290,394	-7%	\$4,588,853	\$4,405,272	\$4,187,248	\$4,069,323	\$4,634,181	\$4,131,443	\$4,007,080
Lowest Asking Price	\$650,000	\$1,495,000	\$1,295,000	62%	\$799,000	\$1,295,000	\$799,000	\$799,000	\$849,000	\$549,900	\$999,000
Highest Asking Price	\$7,295,000	\$7,000,000	\$8,295,000	-15%	\$9,800,000	\$8,295,000	\$7,400,000	\$7,400,000	\$9,800,000	\$7,995,000	\$8,495,000
Avg Ask/Sold Discount			8.2%	-0.88	9.1%	7.9%	8.8%	9.0%	7.1%	7.1%	10.2%
Avg Days on Market	275	384	275	5%	262	271	258	272	259	302	397

single family lots

	inventory		pending			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	ytd chg	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	33	3	16	23%	13	12	8	12	23	21	18
Dollar Volume	\$115,480,000	\$13,395,000	\$38,715,500	-17%	\$46,642,500	\$28,590,500	\$27,392,500	\$37,517,500	\$79,732,500	\$53,464,590	\$46,135,500
Avg Price Paid			\$2,419,719	-33%	\$3,587,885	\$2,382,542	\$3,424,063	\$3,126,458	\$3,466,630	\$2,545,933	\$2,563,083
Lowest Selling Price			\$260,000	-83%	\$1,500,000	\$260,000	\$1,500,000	\$1,250,000	\$500,000	\$250,000	\$800,000
Highest Selling Price			\$6,250,000	-2%	\$6,400,000	\$6,250,000	\$6,200,000	\$6,200,000	\$6,400,000	\$7,000,000	\$5,250,000
Avg Asking Price	\$3,499,394	\$4,465,000	\$2,689,313	-32%	\$3,972,308	\$2,651,167	\$3,749,375	\$3,434,167	\$3,804,304	\$3,007,524	\$2,925,861
Lowest Asking Price	\$695,000	\$4,250,000	\$395,000	-77%	\$1,750,000	\$395,000	\$1,750,000	\$1,425,000	\$595,000	\$299,000	\$1,100,000
Highest Asking Price	\$6,750,000	\$4,895,000	\$6,500,000	-17%	\$7,800,000	\$6,500,000	\$7,350,000	\$7,350,000	\$7,800,000	\$7,500,000	\$5,995,000
Avg Ask/Sold Discount			13.1%	3.64	9.4%	13.9%	8.4%	9.1%	9.1%	16.4%	12.8%
Avg Days on Market	591	337	446	23%	364	417	392	439	549	365	488