



Inventory 137 -2% from Jun 2016: 140 Current Avg. Asking Price: \$1,158,598	Avg Sales Price/SF \$369 9% from Jun 2016: \$340 Current Avg. Asking Price/SF: \$822,830	Sales Last 12 Mo 144 -3% from Jun 2016: 148 Average Sold Price: \$548,623 Median Sold Price: \$492,500
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all basalt property

(under \$7.5 million)

	listed	pending	closed								
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	137	27	144	-3%	148	54	58	148	147	113	89
Dollar Volume	\$172,706,979	\$22,216,400	\$94,386,274	-8%	\$103,024,831	\$29,625,628	\$39,838,039	\$104,598,685	\$98,513,792	\$78,822,805	\$51,003,912
Avg Price/SF	\$505	\$474	\$369	9%	\$340	\$340	\$336	\$367	\$321	\$304	\$286
Avg Price Paid			\$655,460	-6%	\$696,114	\$548,623	\$686,863	\$706,748	\$670,162	\$614,330	\$573,078
Lowest Selling Price			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$39,000	\$168,000	\$56,000	\$31,000
Highest Selling Price			\$3,640,000	-8%	\$3,950,000	\$1,100,000	\$2,500,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,158,598	\$822,830	\$690,680	-7%	\$743,395	\$571,181	\$726,720	\$748,405	\$715,699	\$651,140	\$627,916
Lowest Asking Price	\$76,000	\$79,000	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$39,000	\$173,000	\$58,000	\$37,500
Highest Asking Price	\$6,950,000	\$3,475,000	\$3,640,000	-33%	\$5,395,000	\$1,295,000	\$2,995,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			4.4%	0.00	4.4%	3.9%	4.9%	4.7%	4.0%	4.4%	5.8%
Avg Days on Market	253	194	220	1%	218	211	248	235	218	206	248

current basalt general activity report



excludes luxury properties
due to distortion of averages

condominiums/townhomes

	listed		closed			closed					
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	45	14	82	0%	82	27	30	85	85	55	39
Dollar Volume	\$30,158,680	\$7,933,400	\$43,374,919	8%	\$40,301,812	\$14,611,828	\$15,989,200	\$44,752,291	\$38,827,112	\$25,153,615	\$14,423,785
AVG Price per SQ FT	\$434	\$488	\$384	14%	\$338	\$375	\$333	\$369	\$314	\$304	\$258
Avg Price Paid			\$528,962	8%	\$491,486	\$541,179	\$532,973	\$526,498	\$456,790	\$457,338	\$369,841
<i>Lowest Selling Price</i>			\$215,000	16%	\$186,001	\$242,000	\$200,000	\$200,000	\$186,001	\$187,000	\$137,000
<i>Highest Selling Price</i>			\$1,580,938	47%	\$1,075,000	\$1,100,000	\$1,075,000	\$1,580,938	\$888,266	\$1,750,000	\$1,270,000
Avg Asking Price	\$670,193	\$566,671	\$539,677	7%	\$504,891	\$553,843	\$551,162	\$539,230	\$467,649	\$467,983	\$383,349
<i>Lowest Asking Price</i>	\$290,000	\$328,000	\$215,000	23%	\$175,000	\$242,000	\$280,000	\$215,000	\$175,000	\$184,900	\$149,500
<i>Highest Asking Price</i>	\$1,525,000	\$1,141,000	\$1,699,000	48%	\$1,150,000	\$1,295,000	\$1,150,000	\$1,699,000	\$876,600	\$1,750,000	\$1,295,000
Avg Ask/Sold Discount			1.9%	-1.03	2.9%	1.7%	3.7%	2.6%	2.6%	2.5%	3.6%
Avg Days on Market	239	136	179	-16%	213	153	230	205	192	149	204

single family homes

	listed		closed			closed					
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	66	12	49	-11%	55	18	21	52	56	50	39
Dollar Volume	\$115,695,900	\$14,204,000	\$48,406,355	-18%	\$58,930,519	\$13,270,300	\$22,618,339	\$57,754,394	\$56,751,680	\$42,676,900	\$34,004,827
AVG Price per SQ FT	\$554	\$458	\$345	0%	\$344	\$286	\$340	\$363	\$331	\$304	\$314
Avg Price Paid			\$987,885	-8%	\$1,071,464	\$737,239	\$1,077,064	\$1,110,661	\$1,013,423	\$853,538	\$871,919
<i>Lowest Selling Price</i>			\$179,000	-55%	\$395,000	\$179,000	\$425,000	\$385,000	\$320,000	\$360,000	\$210,000
<i>Highest Selling Price</i>			\$3,640,000	-8%	\$3,950,000	\$1,100,000	\$2,500,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,752,968	\$1,183,667	\$1,065,827	-9%	\$1,165,555	\$774,222	\$1,155,905	\$1,203,144	\$1,105,348	\$922,546	\$972,010
<i>Lowest Asking Price</i>	\$485,000	\$435,000	\$179,000	-55%	\$395,000	\$179,000	\$450,000	\$389,000	\$334,000	\$394,500	\$214,900
<i>Highest Asking Price</i>	\$6,950,000	\$3,475,000	\$3,640,000	-33%	\$5,395,000	\$1,275,000	\$2,995,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			6.5%	1.17	5.3%	4.1%	5.5%	6.9%	5.5%	5.9%	6.2%
Avg Days on Market	181	241	234	21%	194	242	236	232	224	239	292

single family lots

	listed		closed			closed					
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	31	1	13	18%	11	9	7	11	6	12	11
Dollar Volume	\$26,852,399	\$79,000	\$2,605,000	-31%	\$3,792,500	\$1,743,500	\$1,230,500	\$2,092,000	\$2,935,000	\$10,992,290	\$2,575,300
Avg Price Paid			\$200,385	-42%	\$344,773	\$193,722	\$175,786	\$190,182	\$489,167	\$916,024	\$234,118
<i>Lowest Selling Price</i>			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$39,000	\$168,000	\$56,000	\$31,000
<i>Highest Selling Price</i>			\$310,000	-84%	\$1,925,000	\$310,000	\$344,000	\$344,000	\$1,925,000	\$5,900,000	\$690,000
Avg Asking Price	\$866,206	\$79,000	\$229,154	-44%	\$410,536	\$217,111	\$191,557	\$215,082	\$593,000	\$1,044,708	\$275,045
<i>Lowest Asking Price</i>	\$76,000	\$79,000	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$39,000	\$173,000	\$58,000	\$37,500
<i>Highest Asking Price</i>	\$5,999,999	\$79,000	\$350,000	-86%	\$2,450,000	\$350,000	\$349,000	\$349,000	\$2,450,000	\$6,750,000	\$895,000
Avg Ask/Sold Discount			11.9%	1.54	10.4%	10.1%	8.0%	10.9%	10.7%	8.8%	12.3%
Avg Days on Market	489	435	428	12%	382	322	362	473	523	354	246