



Inventory 121 -8% from Sep 2016: 131 Current Avg. Asking Price: \$1,171,022	Avg Sales Price/SF \$387 10% from Sep 2016: \$353 Current Avg. Asking Price/SF: \$1,306,600	Sales Last 12 Mo 146 11% from Sep 2016: 132 Average Sold Price: \$674,391 Median Sold Price: \$509,500
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all basalt property

(under \$7.5M)

	listed	pending	closed								
	at 09/30/2017	at 09/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	121	20	146	11%	132	99	101	148	147	113	89
Dollar Volume	\$155,532,689	\$26,132,000	\$103,409,344	16%	\$88,990,166	\$66,764,728	\$67,954,069	\$104,598,685	\$98,513,792	\$78,822,805	\$51,003,912
Avg Price/SF	\$476	\$558	\$387	10%	\$353	\$377	\$347	\$367	\$321	\$304	\$286
Avg Price Paid			\$708,283	5%	\$674,168	\$674,391	\$672,813	\$706,748	\$670,162	\$614,330	\$573,078
<i>Lowest Selling Price</i>			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$39,000	\$168,000	\$56,000	\$31,000
<i>Highest Selling Price</i>			\$4,000,000	10%	\$3,640,000	\$4,000,000	\$3,640,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,171,022	\$1,306,600	\$750,324	4%	\$719,731	\$712,077	\$710,022	\$748,405	\$715,699	\$651,140	\$627,916
<i>Lowest Asking Price</i>	\$79,000	\$279,000	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$39,000	\$173,000	\$58,000	\$37,500
<i>Highest Asking Price</i>	\$6,950,000	\$5,495,000	\$4,495,000	-17%	\$5,395,000	\$4,495,000	\$3,640,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			4.5%	-0.04	4.5%	4.4%	4.8%	4.7%	4.0%	4.4%	5.8%
Avg Days on Market	257	170	233	8%	217	216	218	235	218	206	248

current basalt general activity report



excludes luxury properties
due to distortion of averages

condominiums/townhomes

	listed		closed			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	33	12	75	-1%	76	46	57	86	85	55	39
Dollar Volume	\$21,121,800	\$6,858,000	\$41,245,569	4%	\$39,472,147	\$24,810,828	\$30,117,550	\$46,552,291	\$38,827,112	\$25,153,615	\$14,423,785
AVG Price per SQ FT	\$412	\$406	\$401	16%	\$347	\$379	\$338	\$371	\$314	\$304	\$258
Avg Price Paid			\$549,941	6%	\$519,370	\$539,366	\$528,378	\$541,306	\$456,790	\$457,338	\$369,841
<i>Lowest Selling Price</i>			\$215,000	16%	\$186,001	\$242,000	\$200,000	\$200,000	\$186,001	\$187,000	\$137,000
<i>Highest Selling Price</i>			\$1,580,938	-12%	\$1,800,000	\$1,450,000	\$1,800,000	\$1,800,000	\$888,266	\$1,750,000	\$1,270,000
Avg Asking Price	\$640,055	\$571,500	\$561,878	6%	\$532,338	\$553,558	\$543,111	\$553,890	\$467,649	\$467,983	\$383,349
<i>Lowest Asking Price</i>	\$284,000	\$279,000	\$215,000	23%	\$175,000	\$242,000	\$280,000	\$215,000	\$175,000	\$184,900	\$149,500
<i>Highest Asking Price</i>	\$1,599,000	\$1,141,000	\$1,699,000	-6%	\$1,800,000	\$1,525,000	\$1,800,000	\$1,800,000	\$876,600	\$1,750,000	\$1,295,000
Avg Ask/Sold Discount			1.9%	-0.85	2.8%	2.1%	3.1%	2.6%	2.6%	2.5%	3.6%
Avg Days on Market	184	163	182	-4%	189	142	186	206	192	149	204

single family homes

	listed		closed			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	64	8	55	22%	45	38	34	51	56	50	39
Dollar Volume	\$106,777,990	\$19,274,000	\$58,405,775	23%	\$47,439,019	\$38,390,900	\$35,939,519	\$55,954,394	\$56,751,680	\$42,676,900	\$34,004,827
AVG Price per SQ FT	\$508	\$785	\$367	1%	\$363	\$374	\$362	\$359	\$331	\$304	\$314
Avg Price Paid			\$1,061,923	1%	\$1,054,200	\$1,010,287	\$1,057,045	\$1,097,145	\$1,013,423	\$853,538	\$871,919
<i>Lowest Selling Price</i>			\$179,000	-55%	\$395,000	\$179,000	\$425,000	\$385,000	\$320,000	\$360,000	\$210,000
<i>Highest Selling Price</i>			\$4,000,000	10%	\$3,640,000	\$4,000,000	\$3,640,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,668,406	\$2,409,250	\$1,151,336	-1%	\$1,160,133	\$1,083,526	\$1,135,706	\$1,191,441	\$1,105,348	\$922,546	\$972,010
<i>Lowest Asking Price</i>	\$499,000	\$990,000	\$179,000	-55%	\$395,000	\$179,000	\$450,000	\$389,000	\$334,000	\$394,500	\$214,900
<i>Highest Asking Price</i>	\$6,950,000	\$5,495,000	\$4,495,000	-17%	\$5,395,000	\$4,495,000	\$3,640,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			6.4%	0.48	6.0%	5.1%	5.9%	7.1%	5.5%	5.9%	6.2%
Avg Days on Market	199	181	263	34%	197	250	200	231	224	239	292

single family lots

	listed		closed			closed					
	at 09/30/2017	at 09/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
Number	29	0	16	45%	11	15	10	11	6	12	11
Dollar Volume	\$27,632,899	\$0	\$3,758,000	81%	\$2,079,000	\$3,563,000	\$1,897,000	\$2,092,000	\$2,935,000	\$10,992,290	\$2,575,300
Avg Price Paid			\$234,875	24%	\$189,000	\$237,533	\$189,700	\$190,182	\$489,167	\$916,024	\$234,118
<i>Lowest Selling Price</i>			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$39,000	\$168,000	\$56,000	\$31,000
<i>Highest Selling Price</i>			\$900,000	162%	\$344,000	\$900,000	\$344,000	\$344,000	\$1,925,000	\$5,900,000	\$690,000
Avg Asking Price	\$952,859	\$0	\$255,188	20%	\$212,809	\$257,200	\$214,090	\$215,082	\$593,000	\$1,044,708	\$275,045
<i>Lowest Asking Price</i>	\$79,000	\$0	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$39,000	\$173,000	\$58,000	\$37,500
<i>Highest Asking Price</i>	\$5,999,999	\$0	\$900,000	158%	\$349,000	\$900,000	\$349,000	\$349,000	\$2,450,000	\$6,750,000	\$895,000
Avg Ask/Sold Discount			9.6%	-0.90	10.5%	9.4%	10.7%	10.9%	10.7%	8.8%	12.3%
Avg Days on Market	536	0	370	-25%	490	358	466	473	523	354	246