



Inventory 86 -19% from Dec 2016: 106 Current Avg. Asking Price: \$1,361,192	Avg Sales Price/SF \$386 5% from Dec 2016: \$367 Current Avg. Asking Price/SF: \$919,252	Sales Last 12 Mo 162 9% from Dec 2016: 148 Average Sold Price: \$690,211 Median Sold Price: \$550,000
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all basalt property
(under \$7.5M)

	all basalt property		all basalt property			all basalt property				
	listed	pending	last 12 mo	change	prev 12 mo	2017	2016	2015	2014	2013
	at 12/31/2017	at 12/31/2017								
Number	86	15	162	9%	148	162	148	147	113	89
Dollar Volume	\$126,407,489	\$13,788,780	\$111,814,222	7%	\$104,598,685	\$111,814,222	\$104,598,685	\$98,513,792	\$78,822,805	\$51,003,912
Avg Price/SF	\$553	\$527	\$386	5%	\$367	\$386	\$367	\$321	\$304	\$286
Avg Price Paid			\$690,211	-2%	\$706,748	\$690,211	\$706,748	\$670,162	\$614,330	\$573,078
<i>Lowest Selling Price</i>			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$168,000	\$56,000	\$31,000
<i>Highest Selling Price</i>			\$4,000,000	10%	\$3,640,000	\$4,000,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,361,192	\$919,252	\$726,138	-3%	\$748,405	\$726,138	\$748,405	\$715,699	\$651,140	\$627,916
<i>Lowest Asking Price</i>	\$79,000	\$314,000	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$173,000	\$58,000	\$37,500
<i>Highest Asking Price</i>	\$6,950,000	\$3,475,000	\$4,495,000	23%	\$3,640,000	\$4,495,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			4.2%	-0.58	4.7%	4.2%	4.7%	4.0%	4.4%	5.8%
Avg Days on Market	339	221	208	-11%	235	208	235	218	206	248

current basalt general activity report



excludes luxury properties
due to distortion of averages

condominiums/townhomes

	listed		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	change	prev 12 mo	2017	2016	2015	2014	2013
Number	19	10	82	-5%	86	82	86	85	55	39
Dollar Volume	\$14,569,000	\$5,662,780	\$43,033,703	-8%	\$46,552,291	\$43,033,703	\$46,552,291	\$38,827,112	\$25,153,615	\$14,423,785
AVG Price per SQ FT	\$442	\$482	\$389	5%	\$371	\$389	\$371	\$314	\$304	\$258
Avg Price Paid			\$524,801	-3%	\$541,306	\$524,801	\$541,306	\$456,790	\$457,338	\$369,841
<i>Lowest Selling Price</i>			\$242,000	21%	\$200,000	\$242,000	\$200,000	\$186,001	\$187,000	\$137,000
<i>Highest Selling Price</i>			\$1,450,000	-19%	\$1,800,000	\$1,450,000	\$1,800,000	\$888,266	\$1,750,000	\$1,270,000
Avg Asking Price	\$766,789	\$566,278	\$538,254	-3%	\$553,890	\$538,254	\$553,890	\$467,649	\$467,983	\$383,349
<i>Lowest Asking Price</i>	\$359,000	\$314,000	\$242,000	13%	\$215,000	\$242,000	\$215,000	\$175,000	\$184,900	\$149,500
<i>Highest Asking Price</i>	\$1,599,000	\$949,000	\$1,525,000	-15%	\$1,800,000	\$1,525,000	\$1,800,000	\$876,600	\$1,750,000	\$1,295,000
Avg Ask/Sold Discount			2.2%	-0.38	2.6%	2.2%	2.6%	2.6%	2.5%	3.6%
Avg Days on Market	265	222	152	-26%	206	152	206	192	149	204

single family homes

	listed		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	change	prev 12 mo	2017	2016	2015	2014	2013
Number	45	5	59	16%	51	59	51	56	50	39
Dollar Volume	\$89,986,990	\$8,126,000	\$62,582,519	12%	\$55,954,394	\$62,582,519	\$55,954,394	\$56,751,680	\$42,676,900	\$34,004,827
AVG Price per SQ FT	\$599	\$617	\$381	6%	\$359	\$381	\$359	\$331	\$304	\$314
Avg Price Paid			\$1,060,721	-3%	\$1,097,145	\$1,060,721	\$1,097,145	\$1,013,423	\$853,538	\$871,919
<i>Lowest Selling Price</i>			\$179,000	-54%	\$385,000	\$179,000	\$385,000	\$320,000	\$360,000	\$210,000
<i>Highest Selling Price</i>			\$4,000,000	10%	\$3,640,000	\$4,000,000	\$3,640,000	\$3,950,000	\$2,800,000	\$3,925,000
Avg Asking Price	\$1,999,711	\$1,625,200	\$1,132,390	-5%	\$1,191,441	\$1,132,390	\$1,191,441	\$1,105,348	\$922,546	\$972,010
<i>Lowest Asking Price</i>	\$599,000	\$530,000	\$179,000	-54%	\$389,000	\$179,000	\$389,000	\$334,000	\$394,500	\$214,900
<i>Highest Asking Price</i>	\$6,950,000	\$3,475,000	\$4,495,000	23%	\$3,640,000	\$4,495,000	\$3,640,000	\$5,395,000	\$3,495,000	\$4,895,000
Avg Ask/Sold Discount			5.2%	-1.87	7.1%	5.2%	7.1%	5.5%	5.9%	6.2%
Avg Days on Market	278	217	240	4%	231	240	231	224	239	292

single family lots

	listed		pending			closed				
	at 12/31/2017	at 12/31/2017	last 12 mo	change	prev 12 mo	2017	2016	2015	2014	2013
Number	25	0	21	91%	11	21	11	6	12	11
Dollar Volume	\$21,851,499	\$0	\$6,198,000	196%	\$2,092,000	\$6,198,000	\$2,092,000	\$2,935,000	\$10,992,290	\$2,575,300
Avg Price Paid			\$295,143	55%	\$190,182	\$295,143	\$190,182	\$489,167	\$916,024	\$234,118
<i>Lowest Selling Price</i>			\$55,000	41%	\$39,000	\$55,000	\$39,000	\$168,000	\$56,000	\$31,000
<i>Highest Selling Price</i>			\$900,000	162%	\$344,000	\$900,000	\$344,000	\$1,925,000	\$5,900,000	\$690,000
Avg Asking Price	\$874,060	\$0	\$318,405	48%	\$215,082	\$318,405	\$215,082	\$593,000	\$1,044,708	\$275,045
<i>Lowest Asking Price</i>	\$79,000	\$0	\$58,000	49%	\$39,000	\$58,000	\$39,000	\$173,000	\$58,000	\$37,500
<i>Highest Asking Price</i>	\$5,999,999	\$0	\$900,000	158%	\$349,000	\$900,000	\$349,000	\$2,450,000	\$6,750,000	\$895,000
Avg Ask/Sold Discount			8.9%	-2.00	10.9%	8.9%	10.9%	10.7%	8.8%	12.3%
Avg Days on Market	575	0	334	-29%	473	334	473	523	354	246