

monthly general market activity

december 2017 compared with december 2016



*excludes luxury properties
due to distortion of averages*

(reported separately)

number sold

2017	2016	change
45	49	-8.2%
9	16	-43.8%
6	5	20.0%
2	9	-77.8%
1	2	-50.0%
15	15	0.0%
10	11	-9.1%
5	4	25.0%
0	0	N/A
21	18	16.7%
10	9	11.1%
7	8	-12.5%
4	1	300.0%



december

2017	2016	change
TOTAL	\$56,536,925	-28.3%
Aspen	\$19,935,000	-47.8%
Condominiums/Townhomes	\$8,610,000	26.5%
Single Family Homes	\$8,825,000	-68.9%
Land	\$2,500,000	-16.7%
Snowmass Village	\$18,719,075	-22.1%
Condominiums/Townhomes	\$8,041,575	-23.5%
Single Family Homes	\$10,677,500	-21.1%
Land	\$0	N/A
Basalt	\$17,882,850	7.5%
Condominiums/Townhomes	\$5,188,850	-22.4%
Single Family Homes	\$10,679,000	9.4%
Land	\$2,015,000	933.3%

total sales volume

2017	2016	change
\$56,536,925	\$78,876,141	-28.3%
\$19,935,000	\$38,191,000	-47.8%
\$8,610,000	\$6,805,000	26.5%
\$8,825,000	\$28,386,000	-68.9%
\$2,500,000	\$3,000,000	-16.7%
\$18,719,075	\$24,045,000	-22.1%
\$8,041,575	\$10,510,000	-23.5%
\$10,677,500	\$13,535,000	-21.1%
\$0	\$0	N/A
\$17,882,850	\$16,640,141	7.5%
\$5,188,850	\$6,686,641	-22.4%
\$10,679,000	\$9,758,500	9.4%
\$2,015,000	\$195,000	933.3%



average \$/sf

2017	2016	change
\$690	\$671	2.7%
\$1,178	\$994	18.5%
\$1,225	\$1,232	-0.5%
\$1,035	\$862	20.1%
\$669	\$624	7.1%
\$665	\$583	14.1%
\$675	\$736	-8.4%
\$479	\$447	7.0%
\$453	\$504	-10.2%
\$516	\$384	34.4%



prices

2017	2016	change
TOTAL	\$1,256,376	-22.0%
Aspen	\$2,215,000	-7.2%
Condominiums/Townhomes	\$1,435,000	5.4%
Single Family Homes	\$4,412,500	39.9%
Land	\$2,500,000	66.7%
Snowmass Village	\$1,247,938	-22.1%
Condominiums/Townhomes	\$804,158	-15.8%
Single Family Homes	\$2,135,500	-36.9%
Land	\$0	N/A
Basalt	\$851,564	-7.9%
Condominiums/Townhomes	\$518,885	-30.2%
Single Family Homes	\$1,525,571	25.1%
Land	\$503,750	158.3%

average sold prices

2017	2016	change
\$1,256,376	\$1,609,717	-22.0%
\$2,215,000	\$2,386,938	-7.2%
\$1,435,000	\$1,361,000	5.4%
\$4,412,500	\$3,154,000	39.9%
\$2,500,000	\$1,500,000	66.7%
\$1,247,938	\$1,603,000	-22.1%
\$804,158	\$955,455	-15.8%
\$2,135,500	\$3,383,750	-36.9%
\$0	\$0	N/A
\$851,564	\$924,452	-7.9%
\$518,885	\$742,960	-30.2%
\$1,525,571	\$1,219,813	25.1%
\$503,750	\$195,000	158.3%

