

**ytd overall market activity**  
all YTD sales and pending sales, at 8/31/17



includes luxury properties

*Though less illuminating or predictive in the early-year shorter time spans, this is the most current indicator of relative market activity*

**number sold/pending**

|                            | Listed     | Pending    | 2017 Sold  | 2017 YTD<br>Sold + Pending | 2016 YTD<br>Sold + Pending | change       |
|----------------------------|------------|------------|------------|----------------------------|----------------------------|--------------|
| <b>TOTAL (incl. Rural)</b> | <b>695</b> | <b>102</b> | <b>402</b> | <b>504</b>                 | <b>411</b>                 | <b>22.6%</b> |
| <b>Aspen</b>               | <b>329</b> | <b>48</b>  | <b>206</b> | <b>254</b>                 | <b>172</b>                 | <b>47.7%</b> |
| Condominiums/Townhomes     | 91         | 24         | 104        | 128                        | 111                        | 15.3%        |
| Single Family Homes        | 200        | 21         | 91         | 112                        | 49                         | 128.6%       |
| Land                       | 38         | 3          | 11         | 14                         | 12                         | 16.7%        |
| <b>Snowmass Village</b>    | <b>225</b> | <b>26</b>  | <b>89</b>  | <b>115</b>                 | <b>101</b>                 | <b>13.9%</b> |
| Condominiums/Townhomes     | 132        | 14         | 60         | 74                         | 61                         | 21.3%        |
| Single Family Homes        | 82         | 10         | 25         | 35                         | 36                         | -2.8%        |
| Land                       | 11         | 2          | 4          | 6                          | 4                          | 50.0%        |
| <b>Basalt</b>              | <b>141</b> | <b>28</b>  | <b>84</b>  | <b>112</b>                 | <b>122</b>                 | <b>-8.2%</b> |
| Condominiums/Townhomes     | 44         | 18         | 39         | 57                         | 68                         | -16.2%       |
| Single Family Homes        | 67         | 9          | 32         | 41                         | 44                         | -6.8%        |
| Land                       | 30         | 1          | 13         | 14                         | 10                         | 40.0%        |

**dollar volume**

|                            | Listed                 | Pending              | 2017 Sold              | 2017 YTD<br>Sold + Pending | 2016 YTD<br>Sold + Pending | change       |
|----------------------------|------------------------|----------------------|------------------------|----------------------------|----------------------------|--------------|
| <b>TOTAL (incl. Rural)</b> | <b>\$3,506,627,671</b> | <b>\$396,896,000</b> | <b>\$1,085,239,724</b> | <b>\$1,482,135,724</b>     | <b>\$912,585,018</b>       | <b>62.4%</b> |
| <b>Aspen</b>               | <b>\$2,613,473,993</b> | <b>\$297,535,000</b> | <b>\$850,723,829</b>   | <b>\$1,148,258,829</b>     | <b>\$595,047,030</b>       | <b>93.0%</b> |
| Condominiums/Townhomes     | \$297,434,000          | \$115,866,000        | \$192,571,358          | \$308,437,358              | \$253,223,750              | 21.8%        |
| Single Family Homes        | \$2,114,764,993        | \$175,024,000        | \$609,931,971          | \$784,955,971              | \$295,136,780              | 166.0%       |
| Land                       | \$201,275,000          | \$6,645,000          | \$48,220,500           | \$54,865,500               | \$46,686,500               | 17.5%        |
| <b>Snowmass Village</b>    | <b>\$718,036,199</b>   | <b>\$69,470,500</b>  | <b>\$155,254,267</b>   | <b>\$224,724,767</b>       | <b>\$204,238,475</b>       | <b>10.0%</b> |
| Condominiums/Townhomes     | \$151,378,699          | \$14,995,000         | \$57,279,767           | \$72,274,767               | \$59,402,975               | 21.7%        |
| Single Family Homes        | \$529,998,500          | \$34,025,500         | \$84,549,500           | \$118,575,000              | \$136,633,000              | -13.2%       |
| Land                       | \$36,659,000           | \$20,450,000         | \$13,425,000           | \$33,875,000               | \$8,202,500                | 313.0%       |
| <b>Basalt</b>              | <b>\$175,117,479</b>   | <b>\$29,890,500</b>  | <b>\$53,980,128</b>    | <b>\$83,870,628</b>        | <b>\$84,446,013</b>        | <b>-0.7%</b> |
| Condominiums/Townhomes     | \$29,099,180           | \$10,266,500         | \$20,369,828           | \$30,636,328               | \$36,653,675               | -16.4%       |
| Single Family Homes        | \$102,337,400          | \$19,414,000         | \$30,507,300           | \$49,921,300               | \$45,850,338               | 8.9%         |
| Land                       | \$43,680,899           | \$210,000            | \$3,103,000            | \$3,313,000                | \$1,942,000                | 70.6%        |