

ytd overall market activity

all YTD sales and pending sales, at 12/31/17



includes luxury properties

Though less illuminating or predictive in the early-year shorter time spans, this is the most current indicator of relative market activity

number sold/pending

	Listed	Pending	2017 Sold	2017 Sold + Pending	2016 Sold + Pending	change
TOTAL (incl. Rural)	572	66	654	720	573	25.7%
Aspen	289	37	302	339	240	41.3%
Condominiums/Townhomes	64	20	157	177	136	30.1%
Single Family Homes	184	15	129	144	84	71.4%
Land	41	2	16	18	20	-10.0%
Snowmass Village	193	14	152	166	147	12.9%
Condominiums/Townhomes	119	9	99	108	92	17.4%
Single Family Homes	64	5	46	51	48	6.3%
Land	10	0	7	7	7	0.0%
Basalt	90	15	162	177	159	11.3%
Condominiums/Townhomes	19	10	82	92	93	-1.1%
Single Family Homes	45	5	59	64	54	18.5%
Land	26	0	21	21	12	75.0%

dollar volume

	Listed	Pending	2017 Sold	2017 Sold + Pending	2016 Sold + Pending	change
TOTAL (incl. Rural)	\$3,250,145,088	\$231,725,780	\$1,719,281,723	\$1,951,007,503	\$1,373,663,613	42.0%
Aspen	\$2,463,285,499	\$201,186,000	\$1,290,596,229	\$1,491,782,229	\$903,882,893	65.0%
Condominiums/Townhomes	\$254,959,500	\$91,922,000	\$323,255,358	\$415,177,358	\$268,675,250	54.5%
Single Family Homes	\$2,012,580,999	\$102,064,000	\$906,650,371	\$1,008,714,371	\$541,351,143	86.3%
Land	\$195,745,000	\$7,200,000	\$60,690,500	\$67,890,500	\$93,856,500	-27.7%
Snowmass Village	\$644,502,100	\$16,751,000	\$259,324,992	\$276,075,992	\$283,841,675	-2.7%
Condominiums/Townhomes	\$142,463,100	\$4,361,000	\$92,831,492	\$97,192,492	\$86,745,175	12.0%
Single Family Homes	\$450,409,000	\$12,390,000	\$145,168,500	\$157,558,500	\$172,944,000	-8.9%
Land	\$51,630,000	\$0	\$21,325,000	\$21,325,000	\$24,152,500	-11.7%
Basalt	\$142,357,489	\$13,788,780	\$111,814,222	\$125,603,002	\$112,247,545	11.9%
Condominiums/Townhomes	\$14,569,000	\$5,662,780	\$43,033,703	\$48,696,483	\$51,097,151	-4.7%
Single Family Homes	\$89,986,990	\$8,126,000	\$62,582,519	\$70,708,519	\$58,793,394	20.3%
Land	\$37,801,499	\$0	\$6,198,000	\$6,198,000	\$2,357,000	163.0%