

quarterly general market activity  
(excludes luxury property)



excludes luxury properties  
due to distortion of averages  
(reported separately)

what are the **BUBBLES?**

A CONDENSED VISUAL  
QUARTERLY SYNOPSIS

SIZE = volume  
HEIGHT = activity

number sold	2017		2016				
	Q2	Q1	Q4	Q3	Q2	Q1	Q2 2017 change
<b>TOTAL</b>	<b>148</b>	<b>95</b>	<b>139</b>	<b>128</b>	<b>96</b>	<b>86</b>	<b>54.2%</b>
<b>Aspen</b>	76	50	54	54	33	34	130.3%
Condominiums/Townhomes	44	26	28	38	23	27	91.3%
Single Family Homes	29	20	22	14	5	6	480.0%
Land	3	4	4	2	5	1	-40.0%
<b>Snowmass Village</b>	34	29	38	31	28	29	21.4%
Condominiums/Townhomes	21	22	31	18	17	19	23.5%
Single Family Homes	12	6	7	13	10	7	20.0%
Land	1	1	0	0	1	3	0.0%
<b>Basalt</b>	38	16	47	43	35	23	8.6%
Condominiums/Townhomes	15	12	29	26	19	11	-21.1%
Single Family Homes	16	2	17	14	13	8	23.1%
Land	7	2	1	3	3	4	133.3%

sales volume	2017		2016				
	Q2	Q1	Q4	Q3	Q2	Q1	Q2 2017 change
<b>TOTAL</b>	<b>\$270,706,958</b>	<b>\$188,181,170</b>	<b>\$217,429,816</b>	<b>\$213,848,880</b>	<b>\$159,950,984</b>	<b>\$126,959,630</b>	<b>69.2%</b>
<b>Aspen</b>	\$191,101,158	\$137,838,950	\$132,870,000	\$130,442,250	\$80,439,700	\$65,077,000	137.6%
Condominiums/Townhomes	\$66,304,158	\$45,493,950	\$43,357,000	\$70,298,250	\$47,541,500	\$35,844,500	39.5%
Single Family Homes	\$118,977,000	\$79,010,000	\$79,388,000	\$52,344,000	\$17,698,200	\$24,840,000	572.3%
Land	\$5,820,000	\$13,335,000	\$10,125,000	\$7,800,000	\$15,200,000	\$4,392,500	-61.7%
<b>Snowmass Village</b>	\$58,994,500	\$41,327,892	\$47,915,200	\$55,290,600	\$56,154,000	\$45,401,875	5.1%
Condominiums/Townhomes	\$17,939,500	\$22,765,392	\$24,935,200	\$13,524,600	\$18,701,500	\$18,389,875	-4.1%
Single Family Homes	\$39,455,000	\$17,237,500	\$22,980,000	\$41,766,000	\$36,415,000	\$19,847,000	8.3%
Land	\$1,600,000	\$1,325,000	\$0	\$0	\$1,037,500	\$7,165,000	54.2%
<b>Basalt</b>	\$20,611,300	\$9,014,328	\$36,644,616	\$28,116,030	\$23,357,284	\$16,480,755	-11.8%
Condominiums/Townhomes	\$8,019,500	\$6,592,328	\$16,434,741	\$12,328,350	\$10,164,000	\$5,825,200	-21.1%
Single Family Homes	\$11,375,300	\$1,895,000	\$20,014,875	\$15,121,180	\$12,726,784	\$9,891,555	-10.6%
Land	\$1,216,500	\$527,000	\$195,000	\$666,500	\$466,500	\$764,000	160.8%

average \$/sf	2017		2016				
	Q2	Q1	Q4	Q3	Q2	Q1	Q2 2017 change
<b>TOTAL</b>	<b>\$866</b>	<b>\$917</b>	<b>\$733</b>	<b>\$813</b>	<b>\$755</b>	<b>\$843</b>	<b>14.6%</b>
<b>Aspen</b>	\$1,178	\$1,264	\$1,099	\$1,229	\$1,295	\$1,239	-9.1%
Condominiums/Townhomes	\$1,234	\$1,239	\$1,170	\$1,227	\$1,314	\$1,225	-6.1%
Single Family Homes	\$1,092	\$1,297	\$1,008	\$1,233	\$1,209	\$1,299	-9.6%
<b>Snowmass Village</b>	\$676	\$628	\$649	\$698	\$707	\$699	-4.3%
Condominiums/Townhomes	\$612	\$615	\$613	\$630	\$628	\$668	-2.5%
Single Family Homes	\$788	\$677	\$806	\$791	\$840	\$784	-6.2%
<b>Basalt</b>	\$332	\$356	\$405	\$362	\$324	\$354	2.4%
Condominiums/Townhomes	\$395	\$351	\$436	\$335	\$307	\$377	28.5%
Single Family Homes	\$274	\$386	\$352	\$413	\$350	\$323	-21.6%