

quarterly general market activity

(excludes luxury property)



excludes luxury properties
due to distortion of averages
(reported separately)

what are the **BUBBLES?**

A CONDENSED VISUAL
QUARTERLY SYNOPSIS

SIZE = volume
HEIGHT = activity

number sold	2017		2016				Q1 2017 change
	Q1	Q4	Q3	Q2	Q1		
TOTAL	96	139	128	96	86	11.6%	
Aspen	51	54	54	33	34	50.0%	
Condominiums/Townhomes	26	28	38	23	27	-3.7%	
Single Family Homes	21	22	14	5	6	250.0%	
Land	4	4	2	5	1	300.0%	
Snowmass Village	29	38	31	28	29	0.0%	
Condominiums/Townhomes	21	31	18	17	19	10.5%	
Single Family Homes	7	7	13	10	7	0.0%	
Land	1	0	0	1	3	-66.7%	
Basalt	16	47	43	35	23	-30.4%	
Condominiums/Townhomes	12	29	26	19	11	9.1%	
Single Family Homes	2	17	14	13	8	-75.0%	
Land	2	1	3	3	4	-50.0%	

sales volume	2017		2016				Q1 2017 change
	Q1	Q4	Q3	Q2	Q1		
TOTAL	\$188,451,170	\$217,429,816	\$213,848,880	\$159,950,984	\$126,959,630	48.4%	
Aspen	\$138,108,950	\$132,870,000	\$130,442,250	\$80,439,700	\$65,077,000	112.2%	
Condominiums/Townhomes	\$45,493,950	\$43,357,000	\$70,298,250	\$47,541,500	\$35,844,500	26.9%	
Single Family Homes	\$79,280,000	\$79,388,000	\$52,344,000	\$17,698,200	\$24,840,000	219.2%	
Land	\$13,335,000	\$10,125,000	\$7,800,000	\$15,200,000	\$4,392,500	203.6%	
Snowmass Village	\$41,327,892	\$47,915,200	\$55,290,600	\$56,154,000	\$45,401,875	-9.0%	
Condominiums/Townhomes	\$22,070,892	\$24,935,200	\$13,524,600	\$18,701,500	\$18,389,875	20.0%	
Single Family Homes	\$17,932,000	\$22,980,000	\$41,766,000	\$36,415,000	\$19,847,000	-9.6%	
Land	\$1,325,000	\$0	\$0	\$1,037,500	\$7,165,000	-81.5%	
Basalt	\$9,014,328	\$36,644,616	\$28,116,030	\$23,357,284	\$16,480,755	-45.3%	
Condominiums/Townhomes	\$6,592,328	\$16,434,741	\$12,328,350	\$10,164,000	\$5,825,200	13.2%	
Single Family Homes	\$1,895,000	\$20,014,875	\$15,121,180	\$12,726,784	\$9,891,555	-80.8%	
Land	\$527,000	\$195,000	\$666,500	\$466,500	\$764,000	-31.0%	

average \$/sf	2017		2016				Q1 2017 change
	Q1	Q4	Q3	Q2	Q1		
TOTAL	\$910	\$733	\$813	\$755	\$843	7.9%	
Aspen	\$1,243	\$1,099	\$1,229	\$1,295	\$1,239	0.3%	
Condominiums/Townhomes	\$1,239	\$1,170	\$1,227	\$1,314	\$1,225	1.2%	
Single Family Homes	\$1,247	\$1,008	\$1,233	\$1,209	\$1,299	-4.0%	
Snowmass Village	\$628	\$649	\$698	\$707	\$699	-10.1%	
Condominiums/Townhomes	\$618	\$613	\$630	\$628	\$668	-7.5%	
Single Family Homes	\$659	\$806	\$791	\$840	\$784	-15.9%	
Basalt	\$356	\$405	\$362	\$324	\$354	0.4%	
Condominiums/Townhomes	\$351	\$436	\$335	\$307	\$377	-7.0%	
Single Family Homes	\$386	\$352	\$413	\$350	\$323	19.4%	