

quarterly general market activity  
(excludes luxury property)



excludes luxury properties  
due to distortion of averages  
(reported separately)

what are the **BUBBLES?**

A CONDENSED VISUAL  
QUARTERLY SYNOPSIS

SIZE = volume  
HEIGHT = activity

	2017			2016				Q3 2017 change
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
<b>TOTAL</b>	<b>157</b>	<b>148</b>	<b>95</b>	<b>139</b>	<b>128</b>	<b>96</b>	<b>86</b>	<b>22.7%</b>
<b>Aspen</b>	78	75	50	54	54	33	34	44.4%
Condominiums/Townhomes	53	44	26	28	38	23	27	39.5%
Single Family Homes	20	28	20	22	14	5	6	42.9%
Land	5	3	4	4	2	5	1	150.0%
<b>Snowmass Village</b>	34	35	29	38	31	28	29	9.7%
Condominiums/Townhomes	24	22	22	31	18	17	19	33.3%
Single Family Homes	8	12	6	7	13	10	7	-38.5%
Land	2	1	1	0	0	1	3	N/A
<b>Basalt</b>	45	38	16	47	43	35	23	4.7%
Condominiums/Townhomes	19	15	12	29	26	20	11	-26.9%
Single Family Homes	20	16	2	17	14	12	8	42.9%
Land	6	7	2	1	3	3	4	100.0%

	2017			2016				Q3 2017 change
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
<b>TOTAL</b>	<b>\$295,826,725</b>	<b>\$265,721,958</b>	<b>\$188,181,170</b>	<b>\$217,429,816</b>	<b>\$213,848,880</b>	<b>\$159,950,984</b>	<b>\$126,959,630</b>	<b>38.3%</b>
<b>Aspen</b>	\$212,086,750	\$185,301,158	\$137,838,950	\$132,870,000	\$130,442,250	\$80,439,700	\$65,077,000	62.6%
Condominiums/Townhomes	\$118,525,250	\$66,304,158	\$45,493,950	\$43,357,000	\$70,298,250	\$47,541,500	\$35,844,500	68.6%
Single Family Homes	\$84,126,000	\$113,177,000	\$79,010,000	\$79,388,000	\$52,344,000	\$17,698,200	\$24,840,000	60.7%
Land	\$9,435,500	\$5,820,000	\$13,335,000	\$10,125,000	\$7,800,000	\$15,200,000	\$4,392,500	21.0%
<b>Snowmass Village</b>	\$46,600,875	\$59,809,500	\$41,327,892	\$47,915,200	\$55,290,600	\$56,154,000	\$45,401,875	-15.7%
Condominiums/Townhomes	\$25,898,875	\$18,754,500	\$22,765,392	\$24,935,200	\$13,524,600	\$18,701,500	\$18,389,875	91.5%
Single Family Homes	\$16,752,000	\$39,455,000	\$17,237,500	\$22,980,000	\$41,766,000	\$36,415,000	\$19,847,000	-59.9%
Land	\$3,950,000	\$1,600,000	\$1,325,000	\$0	\$0	\$1,037,500	\$7,165,000	N/A
<b>Basalt</b>	\$37,139,100	\$20,611,300	\$9,014,328	\$36,644,616	\$28,116,030	\$23,357,284	\$16,480,755	32.1%
Condominiums/Townhomes	\$10,199,000	\$8,019,500	\$6,592,328	\$16,434,741	\$12,328,350	\$11,964,000	\$5,825,200	-17.3%
Single Family Homes	\$25,120,600	\$11,375,300	\$1,895,000	\$20,014,875	\$15,121,180	\$10,926,784	\$9,891,555	66.1%
Land	\$1,819,500	\$1,216,500	\$527,000	\$195,000	\$666,500	\$466,500	\$764,000	173.0%

	2017			2016				Q3 2017 change
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	
<b>TOTAL</b>	<b>\$989</b>	<b>\$855</b>	<b>\$917</b>	<b>\$733</b>	<b>\$813</b>	<b>\$755</b>	<b>\$843</b>	<b>21.7%</b>
<b>Aspen</b>	\$1,448	\$1,163	\$1,264	\$1,099	\$1,229	\$1,295	\$1,239	17.9%
Condominiums/Townhomes	\$1,532	\$1,234	\$1,239	\$1,170	\$1,227	\$1,314	\$1,225	24.8%
Single Family Homes	\$1,226	\$1,050	\$1,297	\$1,008	\$1,233	\$1,209	\$1,299	-0.5%
<b>Snowmass Village</b>	\$638	\$678	\$628	\$649	\$698	\$707	\$699	-8.6%
Condominiums/Townhomes	\$650	\$619	\$615	\$613	\$630	\$628	\$668	3.1%
Single Family Homes	\$603	\$788	\$677	\$806	\$791	\$840	\$784	-23.8%
<b>Basalt</b>	\$420	\$332	\$356	\$405	\$362	\$324	\$354	15.9%
Condominiums/Townhomes	\$386	\$395	\$351	\$436	\$335	\$321	\$377	15.3%
Single Family Homes	\$452	\$274	\$386	\$352	\$413	\$329	\$323	9.5%