



<p><b>Inventory</b> <span style="float: right;">192</span></p> <p style="text-align: center;">-22% </p> <p style="text-align: center;">from Apr 2016:</p> <p style="text-align: center;">247</p> <p>Average Asking Price: <span style="float: right;">\$1,737,991</span></p>	<p><b>Avg Sales Price/SF</b> <span style="float: right;">\$670</span></p> <p style="text-align: center;">6% </p> <p style="text-align: center;">from Apr 2016:</p> <p style="text-align: center;">\$635</p> <p>Current Avg. Asking Price/SF: <span style="float: right;">\$771</span></p>	<p><b>Sales Last 12 Mo</b> <span style="float: right;">126</span></p> <p style="text-align: center;">-1% </p> <p style="text-align: center;">from Apr 2016:</p> <p style="text-align: center;">127</p> <p>Average Sold Price: <span style="float: right;">\$1,507,498</span> Median Sold Price: <span style="float: right;">\$1,097,500</span></p>
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**all snowmass vlg property**

(under \$7.5 million)

	inventory	pending	last 12 mo	change	prev 12 mo	closed		2016	2015	2014	2013
	at 04/30/2017	at 04/30/2017				2017 YTD	2016 YTD				
<b>Number</b>	192	17	126	-1%	127	44	44	126	128	126	155
<b>Dollar Volume</b>	\$322,289,199	\$33,234,000	\$206,185,692	18%	\$174,138,671	\$66,329,892	\$64,905,875	\$204,761,675	\$192,592,213	\$171,104,532	\$144,150,284
<b>Avg Price/SF</b>	\$771	\$758	\$670	6%	\$635	\$630	\$672	\$685	\$671	\$625	\$645
<b>Avg Price Paid</b>			\$1,636,394	19%	\$1,371,171	\$1,507,498	\$1,475,134	\$1,625,093	\$1,504,627	\$1,301,118	\$942,421
<i>Lowest Selling Price</i>			\$61,114	-20%	\$76,500	\$61,114	\$225,000	\$78,000	\$76,500	\$64,000	\$183,500
<i>Highest Selling Price</i>			\$6,900,000	-4%	\$7,200,000	\$6,900,000	\$4,675,000	\$6,750,000	\$7,297,500	\$7,250,000	\$4,500,000
<b>Avg Asking Price</b>	\$1,737,991	\$1,830,294	\$1,760,921	16%	\$1,517,733	\$1,640,511	\$1,636,477	\$1,759,512	\$1,638,196	\$1,436,518	\$1,047,342
<i>Lowest Asking Price</i>	\$74,500	\$399,000	\$59,000	-34%	\$89,000	\$59,000	\$252,000	\$79,500	\$89,000	\$75,000	\$184,900
<i>Highest Asking Price</i>	\$7,250,000	\$4,645,000	\$7,500,000	-12%	\$8,500,000	\$7,500,000	\$5,950,000	\$6,998,000	\$8,500,000	\$8,250,000	\$5,250,000
<b>Avg Ask/Sold Discount</b>			6.7%	-1.08	7.8%	6.8%	7.6%	7.0%	7.6%	8.3%	8.0%
<b>Avg Days on Market</b>	361	436	340	-4%	354	355	396	354	323	308	288

# current snowmass village general activity report



excludes luxury properties except where noted  
due to distortion of averages

## single family homes

general off-mountain

	inventory at 04/30/2017	pending at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	closed 2016 YTD	2016	2015	2014	2013
<b>Number</b>	37	3	25	19%	21	8	5	22	24	26	19
<b>Dollar Volume</b>	\$108,680,500	\$11,669,000	\$57,180,500	30%	\$44,007,900	\$14,772,000	\$10,248,000	\$52,656,500	\$57,129,900	\$48,603,000	\$35,540,500
<b>Avg Price/SF</b>	\$777	\$758	\$656	10%	\$596	\$589	\$620	\$672	\$648	\$564	\$572
<b>Avg Price Paid</b>	est. \$2,719,746	est. \$2,947,545	\$2,287,220	9%	\$2,095,614	\$1,846,500	\$2,049,600	\$2,393,477	\$2,380,413	\$1,869,346	\$1,870,553
<i>Lowest Selling Price</i>			\$694,500	-13%	\$795,000	\$694,500	\$1,518,000	\$1,262,500	\$795,000	\$785,000	\$660,000
<i>Highest Selling Price</i>			\$5,185,000	8%	\$4,790,000	\$4,845,000	\$2,300,000	\$5,185,000	\$6,375,000	\$4,500,000	\$4,500,000
<b>Avg Asking Price</b>	\$2,937,311	\$3,183,333	\$2,496,400	9%	\$2,280,143	\$2,010,125	\$2,270,000	\$2,621,773	\$2,594,917	\$2,058,765	\$2,050,258
<i>Lowest Asking Price</i>	\$1,099,000	\$2,800,000	\$712,000	-10%	\$795,000	\$712,000	\$1,595,000	\$1,399,000	\$795,000	\$849,900	\$680,000
<i>Highest Asking Price</i>	\$6,795,000	\$3,900,000	\$5,995,000	20%	\$4,995,000	\$5,295,000	\$2,595,000	\$5,995,000	\$6,950,000	\$4,995,000	\$5,250,000
<b>Avg Ask/Sold Discount</b>			8.2%	0.54	7.6%	7.4%	9.4%	8.7%	8.3%	9.0%	8.2%
<b>Avg Days on Market</b>	249	199	269	11%	241	249	218	264	270	228	339

general ski-accessible

	at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	11	2	15	36%	11	4	4	15	11	8	6
<b>Dollar Volume</b>	\$49,590,000	\$8,140,000	\$72,657,500	49%	\$48,619,000	\$20,625,000	\$16,319,000	\$68,351,500	\$52,681,500	\$29,510,000	\$15,146,000
<b>Avg Price/SF</b>	\$1,047	\$878	\$1,018	7%	\$955	\$988	\$930	\$1,002	\$990	\$832	\$630
<b>Avg Price Paid</b>			\$4,843,833	10%	\$4,419,909	\$5,156,250	\$4,079,750	\$4,556,767	\$4,789,227	\$3,688,750	\$2,524,333
<i>Lowest Selling Price</i>			\$2,797,500	0%	\$2,800,000	\$4,000,000	\$3,560,000	\$2,797,500	\$2,089,000	\$1,899,000	\$2,100,000
<i>Highest Selling Price</i>			\$6,900,000	-4%	\$7,200,000	\$6,900,000	\$4,675,000	\$6,750,000	\$7,297,500	\$7,250,000	\$3,020,000
<b>Avg Asking Price</b>	\$4,508,182	\$4,070,000	\$5,158,533	0%	\$5,146,818	\$5,716,250	\$4,722,500	\$4,893,533	\$5,382,273	\$4,028,750	\$3,012,500
<i>Lowest Asking Price</i>	\$2,950,000	\$3,495,000	\$2,895,000	-9%	\$3,195,000	\$4,495,000	\$3,695,000	\$2,895,000	\$2,295,000	\$1,995,000	\$2,495,000
<i>Highest Asking Price</i>	\$7,250,000	\$4,645,000	\$7,500,000	-12%	\$8,500,000	\$7,500,000	\$5,950,000	\$6,998,000	\$8,500,000	\$8,250,000	\$3,690,000
<b>Avg Ask/Sold Discount</b>			5.9%	-6.79	12.6%	9.9%	12.3%	6.5%	10.1%	7.8%	16.2%
<b>Avg Days on Market</b>	253	359	480	-7%	516	755	573	431	343	200	457

luxury ski-accessible (over \$7.5M)

	at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	16	1	2	-60%	5	1	3	4	3	2	2
<b>Dollar Volume</b>	\$166,825,000	\$10,950,000	\$18,245,000	-58%	\$42,950,000	\$7,650,000	\$23,150,000	\$33,745,000	\$28,150,000	\$17,400,000	\$17,730,500
<b>Avg Price/SF</b>	\$1,685	\$1,997	\$1,628	2%	\$1,592	\$1,406	\$1,380	\$1,498	\$1,734	\$1,459	\$1,356
<b>Avg Price Paid</b>			\$9,122,500	6%	\$8,590,000	\$7,650,000	\$7,716,667	\$8,436,250	\$9,383,333	\$8,700,000	\$8,865,250
<i>Lowest Selling Price</i>			\$7,650,000	2%	\$7,500,000	\$7,650,000	\$7,500,000	\$7,500,000	\$7,800,000	\$8,600,000	\$8,575,000
<i>Highest Selling Price</i>			\$10,595,000	-12%	\$12,000,000	\$7,650,000	\$8,100,000	\$10,595,000	\$12,000,000	\$8,800,000	\$9,155,500
<b>Avg Asking Price</b>	\$10,426,563	\$10,950,000	\$10,700,000	15%	\$9,280,000	\$8,500,000	\$8,716,667	\$9,762,500	\$9,748,333	\$9,950,000	\$9,672,500
<i>Lowest Asking Price</i>	\$7,795,000	\$10,950,000	\$8,500,000	3%	\$8,250,000	\$8,500,000	\$8,250,000	\$8,250,000	\$8,250,000	\$9,950,000	\$9,450,000
<i>Highest Asking Price</i>	\$24,950,000	\$10,950,000	\$12,900,000	8%	\$12,000,000	\$8,500,000	\$9,500,000	\$12,900,000	\$12,000,000	\$9,950,000	\$9,895,000
<b>Avg Ask/Sold Discount</b>			13.9%	6.05	7.9%	10.0%	11.3%	13.0%	4.2%	12.6%	8.4%
<b>Avg Days on Market</b>	447	366	176	-55%	389	199	494	409	229	356	841

all ski-accessible

	at 04/30/2017	at 04/30/2017	last 12 mo	ytd chg	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	27	3	17	6%	16	5	7	19	14	10	8
<b>Dollar Volume</b>	\$216,415,000	\$19,090,000	\$90,902,500	-1%	\$91,569,000	\$28,275,000	\$39,469,000	\$102,096,500	\$80,831,500	\$46,910,000	\$32,876,500
<b>Avg Price/SF</b>	\$1,425	\$1,251	\$1,090	-6%	\$1,154	\$1,072	\$1,123	\$1,107	\$1,150	\$957	\$811
<b>Avg Price Paid</b>			\$5,347,206	-7%	\$5,723,063	\$5,655,000	\$5,638,429	\$5,373,500	\$5,773,679	\$4,691,000	\$4,109,563
<i>Lowest Selling Price</i>			\$2,797,500	0%	\$2,800,000	\$4,000,000	\$3,560,000	\$2,797,500	\$2,089,000	\$1,899,000	\$2,100,000
<i>Highest Selling Price</i>			\$10,595,000	-12%	\$12,000,000	\$7,650,000	\$8,100,000	\$10,595,000	\$12,000,000	\$8,800,000	\$9,155,500
<b>Avg Asking Price</b>	\$8,015,370	\$6,363,333	\$5,810,471	-10%	\$6,438,438	\$6,273,000	\$6,434,286	\$5,918,579	\$6,317,857	\$5,213,000	\$4,677,500
<i>Lowest Asking Price</i>	\$2,950,000	\$3,495,000	\$2,895,000	-9%	\$3,195,000	\$4,495,000	\$3,695,000	\$2,895,000	\$2,295,000	\$1,995,000	\$2,495,000
<i>Highest Asking Price</i>	\$24,950,000	\$10,950,000	\$12,900,000	8%	\$12,000,000	\$8,500,000	\$9,500,000	\$12,900,000	\$12,000,000	\$9,950,000	\$9,895,000
<b>Avg Ask/Sold Discount</b>			6.8%	-4.35	11.2%	9.9%	11.9%	7.9%	8.8%	8.8%	14.2%
<b>Avg Days on Market</b>	368	361	444	-7%	476	644	539	427	318	231	553

# current snowmass village general activity report



excludes luxury properties except where noted  
due to distortion of averages

## condominiums/townhomes

		inventory	pending	closed								
general off-mountain		at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>		26	3	29	-9%	32	9	15	35	24	28	39
<b>Dollar Volume</b>		\$26,896,000	\$4,474,000	\$23,865,000	-5%	\$25,200,500	\$7,512,000	\$14,193,500	\$30,546,500	\$20,154,900	\$23,634,750	\$32,328,654
<b>Avg Price/SF</b>		\$635	\$782	\$569	2%	\$561	\$574	\$598	\$580	\$567	\$549	\$523
<b>Avg Price Paid</b>				\$822,931	4%	\$787,516	\$834,667	\$946,233	\$872,757	\$839,788	\$844,098	\$828,940
	Lowest Selling Price			\$397,000	17%	\$339,500	\$397,000	\$339,500	\$339,500	\$375,000	\$360,000	\$295,000
	Highest Selling Price			\$2,887,500	-10%	\$3,200,000	\$1,700,000	\$3,200,000	\$3,200,000	\$3,100,000	\$1,795,000	\$2,809,226
<b>Avg Asking Price</b>		\$1,034,462	\$1,491,333	\$869,207	3%	\$842,247	\$891,611	\$1,023,733	\$929,671	\$881,158	\$902,232	\$926,179
	Lowest Asking Price	\$230,000	\$699,000	\$445,000	23%	\$362,500	\$445,000	\$362,500	\$362,500	\$415,000	\$385,000	\$315,000
	Highest Asking Price	\$2,800,000	\$2,795,000	\$2,999,999	-17%	\$3,595,000	\$1,850,000	\$3,595,000	\$3,595,000	\$3,300,000	\$1,895,000	\$3,245,000
<b>Avg Ask/Sold Discount</b>				5.1%	-0.40	5.5%	5.8%	6.0%	5.3%	4.9%	6.0%	7.4%
<b>Avg Days on Market</b>		384	440	259	-35%	398	299	481	344	296	286	276

  

		inventory	pending	closed								
general ski-accessible with Viceroy		at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>		112	9	54	-4%	56	21	17	50	63	46	83
<b>Dollar Volume</b>		\$128,298,699	\$8,951,000	\$48,520,192	9%	\$44,526,271	\$20,495,892	\$16,980,375	\$45,004,675	\$55,405,913	\$39,255,782	\$53,625,130
<b>Avg Price/SF</b>		\$774	\$699	\$635	1%	\$630	\$601	\$691	\$668	\$664	\$657	\$721
<b>Avg Price Paid</b>				\$898,522	13%	\$795,112	\$975,995	\$998,846	\$900,094	\$879,459	\$853,387	\$646,086
	Lowest Selling Price			\$61,114	-20%	\$76,500	\$61,114	\$225,000	\$78,000	\$76,500	\$64,000	\$183,500
	Highest Selling Price			\$3,590,000	3%	\$3,500,000	\$3,590,000	\$2,483,000	\$3,300,000	\$3,500,000	\$3,750,000	\$3,300,000
<b>Avg Asking Price</b>		\$1,145,524	\$994,556	\$968,167	11%	\$868,450	\$1,036,286	\$1,100,588	\$984,580	\$944,259	\$925,895	\$694,687
	Lowest Asking Price	\$74,500	\$399,000	\$59,000	-34%	\$89,000	\$59,000	\$252,000	\$79,500	\$89,000	\$75,000	\$184,900
	Highest Asking Price	\$4,250,000	\$1,995,000	\$3,590,000	-2%	\$3,674,999	\$3,590,000	\$2,795,000	\$3,495,000	\$3,795,000	\$3,995,000	\$3,600,000
<b>Avg Ask/Sold Discount</b>				6.8%	-1.50	8.3%	5.5%	7.4%	7.6%	8.1%	8.2%	6.7%
<b>Avg Days on Market</b>		357	530	377	7%	351	332	345	385	365	381	217

## single family lots

		inventory	pending	closed								
general off-mountain		at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>		6	0	2	-50%	4	1	1	2	5	12	6
<b>Dollar Volume</b>		\$8,824,000	\$0	\$2,362,500	-44%	\$4,185,000	\$1,325,000	\$1,065,000	\$2,102,500	\$5,720,000	\$12,926,000	\$6,010,000
<b>Avg Price Paid</b>				\$1,181,250	13%	\$1,046,250	\$1,325,000	\$1,065,000	\$1,051,250	\$1,144,000	\$1,077,167	\$1,001,667
	Lowest Selling Price			\$1,037,500	9%	\$950,000	\$1,325,000	\$1,065,000	\$1,037,500	\$950,000	\$695,000	\$575,000
	Highest Selling Price			\$1,325,000	10%	\$1,200,000	\$1,325,000	\$1,065,000	\$1,065,000	\$1,450,000	\$1,725,000	\$1,400,000
<b>Avg Asking Price</b>		\$1,470,667	\$0	\$1,325,000	16%	\$1,143,750	\$1,500,000	\$1,200,000	\$1,175,000	\$1,195,000	\$1,225,250	\$1,272,167
	Lowest Asking Price	\$1,250,000	\$0	\$1,150,000	21%	\$950,000	\$1,500,000	\$1,200,000	\$1,150,000	\$950,000	\$749,000	\$750,000
	Highest Asking Price	\$1,900,000	\$0	\$1,500,000	13%	\$1,325,000	\$1,500,000	\$1,200,000	\$1,200,000	\$1,450,000	\$2,495,000	\$1,695,000
<b>Avg Ask/Sold Discount</b>				10.7%	2.60	8.1%	11.7%	11.3%	10.5%	4.3%	9.0%	20.3%
<b>Avg Days on Market</b>		381	0	282	50%	189	435	79	104	156	281	547

  

		inventory	pending	closed								
general ski-accessible		at 04/30/2017	at 04/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>		0	0	1	-67%	3	1	2	2	1	6	2
<b>Dollar Volume</b>		\$0	\$0	\$1,600,000	-79%	\$7,600,000	\$1,600,000	\$6,100,000	\$6,100,000	\$1,500,000	\$17,175,000	\$3,425,000
<b>Avg Price Paid</b>				\$1,600,000	-37%	\$2,533,333	\$1,600,000	\$3,050,000	\$3,050,000	\$1,500,000	\$2,862,500	\$1,712,500
	Lowest Selling Price			\$1,600,000	7%	\$1,500,000	\$1,600,000	\$2,800,000	\$2,800,000	\$1,500,000	\$1,400,000	\$1,575,000
	Highest Selling Price			\$1,600,000	-52%	\$3,300,000	\$1,600,000	\$3,300,000	\$3,300,000	\$1,500,000	\$4,000,000	\$1,850,000
<b>Avg Asking Price</b>		\$0	\$0	\$1,950,000	-28%	\$2,698,000	\$1,950,000	\$3,249,500	\$3,249,500	\$1,595,000	\$3,457,500	\$1,947,500
	Lowest Asking Price	\$0	\$0	\$1,950,000	22%	\$1,595,000	\$1,950,000	\$2,999,000	\$2,999,000	\$1,595,000	\$1,750,000	\$1,700,000
	Highest Asking Price	\$0	\$0	\$1,950,000	-44%	\$3,500,000	\$1,950,000	\$3,500,000	\$3,500,000	\$1,595,000	\$5,250,000	\$2,195,000
<b>Avg Ask/Sold Discount</b>				17.9%	11.85	6.1%	17.9%	6.2%	6.2%	6.0%	16.7%	11.5%
<b>Avg Days on Market</b>		0	0	517	35%	382	517	440	440	265	820	1687