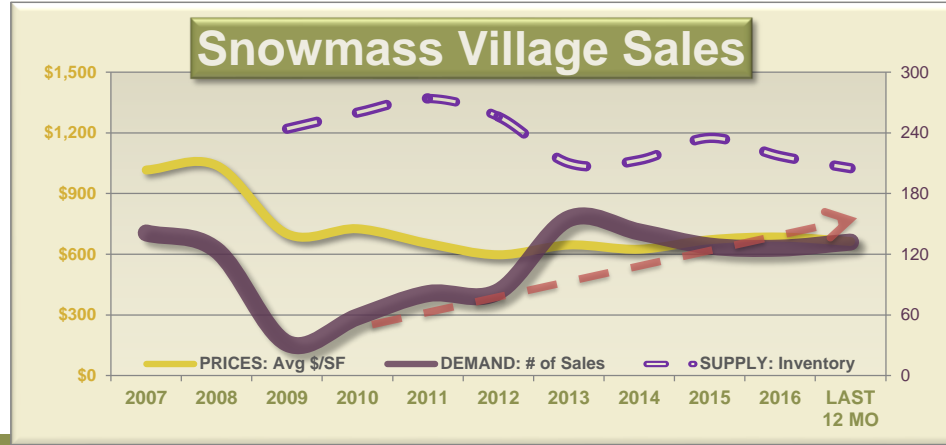


current snowmass village general activity report



excludes luxury properties except where noted  
due to distortion of averages  
(reported separately)



<b>Inventory</b> 199 -19% ↓ from Jun 2016: 247 Average Asking Price: \$1,857,262	<b>Avg Sales Price/SF</b> \$663 3% ↑ from Jun 2016: \$647 Current Avg. Asking Price/SF: \$784	<b>Sales Last 12 Mo</b> 132 18% ↑ from Jun 2016: 112 Average Sold Price: \$1,592,419 Median Sold Price: \$1,150,000
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all snowmass vlg property

	inventory		pending			closed						
	(under \$7.5 million)		at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014
<b>Number</b>	199	13	132	18%	112	63	57	126	128	126	155	
<b>Dollar Volume</b>	\$357,893,697	\$15,634,500	\$203,528,192	16%	\$176,011,775	\$100,322,392	#####	\$204,761,675	\$192,592,213	\$171,104,532	\$144,150,284	
<b>Avg Price/SF</b>	\$784	\$657	\$663	3%	\$647	\$654	\$703	\$685	\$671	\$625	\$645	
<b>Avg Price Paid</b>			\$1,541,880	-2%	\$1,571,534	\$1,592,419	\$1,781,682	\$1,625,093	\$1,504,627	\$1,301,118	\$942,421	
Lowest Selling Price			\$61,114	-20%	\$76,500	\$61,114	\$225,000	\$78,000	\$76,500	\$64,000	\$183,500	
Highest Selling Price			\$6,900,000	-4%	\$7,200,000	\$6,900,000	\$6,425,000	\$6,750,000	\$7,297,500	\$7,250,000	\$4,500,000	
<b>Avg Asking Price</b>	\$1,857,262	\$1,261,038	\$1,666,576	-3%	\$1,721,819	\$1,739,421	\$1,952,526	\$1,759,512	\$1,638,196	\$1,436,518	\$1,047,342	
Lowest Asking Price	\$74,500	\$296,500	\$59,000	-34%	\$89,000	\$59,000	\$252,000	\$79,500	\$89,000	\$75,000	\$184,900	
Highest Asking Price	\$7,350,000	\$2,875,000	\$7,500,000	-12%	\$8,500,000	\$7,500,000	\$6,950,000	\$6,998,000	\$8,500,000	\$8,250,000	\$5,250,000	
<b>Avg Ask/Sold Discount</b>			6.9%	-0.79	7.7%	7.1%	7.4%	7.0%	7.6%	8.3%	8.0%	
<b>Avg Days on Market</b>	372	337	354	-5%	373	372	375	354	323	308	288	

# current snowmass village general activity report



excludes luxury properties except where noted due to distortion of averages

## single family homes

general off-mountain	inventory		pending		closed						
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	41	4	24	0%	24	11	9	22	24	26	19
<b>Dollar Volume</b>	\$117,715,500	\$8,166,000	\$56,391,000	5%	\$53,930,400	\$24,967,500	\$21,233,000	\$52,656,500	\$57,129,900	\$48,603,000	\$35,540,500
Avg Price/SF	\$772	\$657	\$668	7%	\$624	\$658	\$665	\$672	\$648	\$564	\$572
Avg Price Paid	est. \$2,614,247	est. \$2,031,632	\$2,349,625	5%	\$2,247,100	\$2,269,773	\$2,359,222	\$2,393,477	\$2,380,413	\$1,869,346	\$1,870,553
Lowest Selling Price			\$1,095,000	38%	\$795,000	\$1,095,000	\$1,518,000	\$1,262,500	\$795,000	\$785,000	\$660,000
Highest Selling Price			\$5,185,000	8%	\$4,790,000	\$4,845,000	\$4,650,000	\$5,185,000	\$6,375,000	\$4,500,000	\$4,500,000
Avg Asking Price	\$2,871,110	\$2,231,250	\$2,577,250	6%	\$2,442,583	\$2,501,273	\$2,593,222	\$2,621,773	\$2,594,917	\$2,058,765	\$2,050,258
Lowest Asking Price	\$1,099,000	\$1,585,000	\$1,095,000	38%	\$795,000	\$1,095,000	\$1,595,000	\$1,399,000	\$795,000	\$849,900	\$680,000
Highest Asking Price	\$6,700,000	\$2,875,000	\$5,995,000	20%	\$4,995,000	\$5,295,000	\$4,895,000	\$5,995,000	\$6,950,000	\$4,995,000	\$5,250,000
Avg Ask/Sold Discount			8.7%	1.10	7.6%	8.9%	9.2%	8.7%	8.3%	9.0%	8.2%
Avg Days on Market	257	207	261	5%	249	230	230	264	270	228	339

general ski-accessible	at 06/30/2017		at 06/30/2017		last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	14	0	14	17%	12	7	8	15	11	8	6		
<b>Dollar Volume</b>	\$70,748,000	\$0	\$65,047,500	24%	\$52,319,000	\$31,725,000	\$35,029,000	\$68,351,500	\$52,681,500	\$29,510,000	\$15,146,000		
Avg Price/SF	\$1,116	\$0	\$958	-1%	\$964	\$897	\$988	\$1,002	\$990	\$832	\$630		
Avg Price Paid			\$4,646,250	7%	\$4,359,917	\$4,532,143	\$4,378,625	\$4,556,767	\$4,789,227	\$3,688,750	\$2,524,333		
Lowest Selling Price			\$2,797,500	0%	\$2,800,000	\$3,200,000	\$3,210,000	\$2,797,500	\$2,089,000	\$1,899,000	\$2,100,000		
Highest Selling Price			\$6,900,000	-4%	\$7,200,000	\$6,900,000	\$6,425,000	\$6,750,000	\$7,297,500	\$7,250,000	\$3,020,000		
Avg Asking Price	\$5,053,429	\$0	\$4,965,929	1%	\$4,897,083	\$5,000,000	\$4,860,000	\$4,893,533	\$5,382,273	\$4,028,750	\$3,012,500		
Lowest Asking Price	\$2,950,000	\$0	\$2,895,000	-9%	\$3,195,000	\$3,495,000	\$3,345,000	\$2,895,000	\$2,295,000	\$1,995,000	\$2,495,000		
Highest Asking Price	\$7,350,000	\$0	\$7,500,000	-12%	\$8,500,000	\$7,500,000	\$6,950,000	\$6,998,000	\$8,500,000	\$8,250,000	\$3,690,000		
Avg Ask/Sold Discount			6.4%	-4.04	10.4%	9.3%	9.2%	6.5%	10.1%	7.8%	16.2%		
Avg Days on Market	222	0	454	-23%	590	606	545	431	343	200	457		

luxury ski-accessible (over \$7.5M)	at 06/30/2017		at 06/30/2017		last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	16	0	2	-67%	6	2	4	4	3	2	2		
<b>Dollar Volume</b>	\$172,330,000	\$0	\$17,750,000	-67%	\$53,545,000	\$17,750,000	\$33,745,000	\$33,745,000	\$28,150,000	\$17,400,000	\$17,730,500		
Avg Price/SF	\$1,684	\$0	\$1,624	-1%	\$1,636	\$1,624	\$1,498	\$1,498	\$1,734	\$1,459	\$1,356		
Avg Price Paid			\$8,875,000	-1%	\$8,924,167	\$8,875,000	\$8,436,250	\$8,436,250	\$9,383,333	\$8,700,000	\$8,865,250		
Lowest Selling Price			\$7,650,000	2%	\$7,500,000	\$7,650,000	\$7,500,000	\$7,500,000	\$7,800,000	\$8,600,000	\$8,575,000		
Highest Selling Price			\$10,100,000	-16%	\$12,000,000	\$10,100,000	\$10,595,000	\$10,595,000	\$12,000,000	\$8,800,000	\$9,155,500		
Avg Asking Price	\$10,770,625	\$0	\$9,725,000	-2%	\$9,883,333	\$9,725,000	\$9,762,500	\$9,762,500	\$9,748,333	\$9,950,000	\$9,672,500		
Lowest Asking Price	\$7,795,000	\$0	\$8,500,000	3%	\$8,250,000	\$8,500,000	\$8,250,000	\$8,250,000	\$8,250,000	\$9,950,000	\$9,450,000		
Highest Asking Price	\$24,950,000	\$0	\$10,950,000	-15%	\$12,900,000	\$10,950,000	\$12,900,000	\$12,900,000	\$12,000,000	\$9,950,000	\$9,895,000		
Avg Ask/Sold Discount			8.9%	-0.66	9.5%	8.9%	13.0%	13.0%	4.2%	12.6%	8.4%		
Avg Days on Market	480	0	313	-10%	349	313	409	409	229	356	841		

all ski-accessible	at 06/30/2017		at 06/30/2017		last 12 mo	ytd chg	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	30	0	16	-11%	18	9	12	19	14	10	8		
<b>Dollar Volume</b>	\$243,078,000	\$0	\$82,797,500	-22%	\$105,864,000	\$49,475,000	\$68,774,000	\$102,096,500	\$80,831,500	\$46,910,000	\$32,876,500		
Avg Price/SF	\$1,419	\$0	\$1,041	-12%	\$1,188	\$1,059	\$1,158	\$1,107	\$1,150	\$957	\$811		
Avg Price Paid			\$5,174,844	-12%	\$5,881,333	\$5,497,222	\$5,731,167	\$5,373,500	\$5,773,679	\$4,691,000	\$4,109,563		
Lowest Selling Price			\$2,797,500	0%	\$2,800,000	\$3,200,000	\$3,210,000	\$2,797,500	\$2,089,000	\$1,899,000	\$2,100,000		
Highest Selling Price			\$10,100,000	-16%	\$12,000,000	\$10,100,000	\$10,595,000	\$10,595,000	\$12,000,000	\$8,800,000	\$9,155,500		
Avg Asking Price	\$8,102,600	\$0	\$5,560,813	-15%	\$6,559,167	\$6,050,000	\$6,494,167	\$5,918,579	\$6,317,857	\$5,213,000	\$4,677,500		
Lowest Asking Price	\$2,950,000	\$0	\$2,895,000	-9%	\$3,195,000	\$3,495,000	\$3,345,000	\$2,895,000	\$2,295,000	\$1,995,000	\$2,495,000		
Highest Asking Price	\$24,950,000	\$0	\$10,950,000	-15%	\$12,900,000	\$10,950,000	\$12,900,000	\$12,900,000	\$12,000,000	\$9,950,000	\$9,895,000		
Avg Ask/Sold Discount			6.7%	-3.44	10.1%	9.2%	10.5%	7.9%	8.8%	8.8%	14.2%		
Avg Days on Market	360	0	436	-15%	510	541	500	427	318	231	553		

# current snowmass village general activity report



excludes luxury properties except where noted  
due to distortion of averages

## condominiums/townhomes

general off-mountain	inventory		pending		closed						
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	28	2	29	12%	26	12	18	35	24	28	39
<b>Dollar Volume</b>	\$34,560,000	\$1,127,000	\$24,217,000	4%	\$23,331,000	\$11,781,500	\$18,111,000	\$30,546,500	\$20,154,900	\$23,634,750	\$32,328,654
<b>Avg Price/SF</b>	\$682	\$598	\$579	-2%	\$591	\$621	\$609	\$580	\$567	\$549	\$523
<b>Avg Price Paid</b>			\$835,069	-7%	\$897,346	\$981,792	\$1,006,167	\$872,757	\$839,788	\$844,098	\$828,940
<i>Lowest Selling Price</i>			\$397,000	17%	\$339,500	\$397,000	\$339,500	\$339,500	\$375,000	\$360,000	\$295,000
<i>Highest Selling Price</i>			\$2,675,000	-16%	\$3,200,000	\$2,675,000	\$3,200,000	\$3,200,000	\$3,100,000	\$1,795,000	\$2,809,226
<b>Avg Asking Price</b>	\$1,234,286	\$563,500	\$883,931	-8%	\$960,996	\$1,042,625	\$1,078,667	\$929,671	\$881,158	\$902,232	\$926,179
<i>Lowest Asking Price</i>	\$475,000	\$498,000	\$445,000	23%	\$362,500	\$445,000	\$362,500	\$362,500	\$415,000	\$385,000	\$315,000
<i>Highest Asking Price</i>	\$3,495,000	\$629,000	\$2,795,000	-22%	\$3,595,000	\$2,795,000	\$3,595,000	\$3,595,000	\$3,300,000	\$1,895,000	\$3,245,000
<b>Avg Ask/Sold Discount</b>			5.3%	-0.39	5.7%	5.6%	5.5%	5.3%	4.9%	6.0%	7.4%
<b>Avg Days on Market</b>	393	146	277	-35%	426	307	427	344	296	286	276

general ski-accessible	with Viceroy				closed						
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	111	7	63	47%	43	31	18	50	63	46	83
<b>Dollar Volume</b>	\$127,196,197	\$6,341,500	\$54,947,692	59%	\$34,578,875	\$28,923,392	\$18,980,375	\$45,004,675	\$55,405,913	\$39,255,782	\$53,625,130
<b>Avg Price/SF</b>	\$772	\$684	\$634	5%	\$604	\$610	\$689	\$668	\$664	\$657	\$721
<b>Avg Price Paid</b>			\$872,186	8%	\$804,160	\$933,013	\$1,054,465	\$900,094	\$879,459	\$853,387	\$646,086
<i>Lowest Selling Price</i>			\$61,114	-20%	\$76,500	\$61,114	\$225,000	\$78,000	\$76,500	\$64,000	\$183,500
<i>Highest Selling Price</i>			\$3,590,000	3%	\$3,500,000	\$3,590,000	\$2,483,000	\$3,300,000	\$3,500,000	\$3,750,000	\$3,300,000
<b>Avg Asking Price</b>	\$1,145,912	\$905,929	\$944,873	8%	\$877,949	\$1,003,484	\$1,156,111	\$984,580	\$944,259	\$925,895	\$694,687
<i>Lowest Asking Price</i>	\$74,500	\$296,500	\$59,000	-34%	\$89,000	\$59,000	\$252,000	\$79,500	\$89,000	\$75,000	\$184,900
<i>Highest Asking Price</i>	\$3,950,000	\$2,495,000	\$3,590,000	-2%	\$3,674,999	\$3,590,000	\$2,795,000	\$3,495,000	\$3,795,000	\$3,995,000	\$3,600,000
<b>Avg Ask/Sold Discount</b>			6.9%	-1.51	8.4%	6.1%	7.3%	7.6%	8.1%	8.2%	6.7%
<b>Avg Days on Market</b>	381	467	398	9%	366	388	344	385	365	381	217

## single family lots

general off-mountain	inventory		pending		closed						
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	5	0	1	-75%	4	1	2	2	5	12	6
<b>Dollar Volume</b>	\$7,674,000	\$0	\$1,325,000	-69%	\$4,252,500	\$1,325,000	\$2,102,500	\$2,102,500	\$5,720,000	\$12,926,000	\$6,010,000
<b>Avg Price Paid</b>			\$1,325,000	25%	\$1,063,125	\$1,325,000	\$1,051,250	\$1,051,250	\$1,144,000	\$1,077,167	\$1,001,667
<i>Lowest Selling Price</i>			\$1,325,000	39%	\$950,000	\$1,325,000	\$1,037,500	\$1,037,500	\$950,000	\$695,000	\$575,000
<i>Highest Selling Price</i>			\$1,325,000	10%	\$1,200,000	\$1,325,000	\$1,065,000	\$1,065,000	\$1,450,000	\$1,725,000	\$1,400,000
<b>Avg Asking Price</b>	\$1,534,800	\$0	\$1,500,000	30%	\$1,156,250	\$1,500,000	\$1,175,000	\$1,175,000	\$1,195,000	\$1,225,250	\$1,272,167
<i>Lowest Asking Price</i>	\$1,279,000	\$0	\$1,500,000	58%	\$950,000	\$1,500,000	\$1,150,000	\$1,150,000	\$950,000	\$749,000	\$750,000
<i>Highest Asking Price</i>	\$1,900,000	\$0	\$1,500,000	13%	\$1,325,000	\$1,500,000	\$1,200,000	\$1,200,000	\$1,450,000	\$2,495,000	\$1,695,000
<b>Avg Ask/Sold Discount</b>			11.7%	4.05	7.6%	11.7%	10.5%	10.5%	4.3%	9.0%	20.3%
<b>Avg Days on Market</b>	495	0	435	128%	191	435	104	104	156	281	547

general ski-accessible					closed						
	at 06/30/2017	at 06/30/2017	last 12 mo	change	prev 12 mo	2017 YTD	2016 YTD	2016	2015	2014	2013
<b>Number</b>	0	0	1	-67%	3	1	2	2	1	6	2
<b>Dollar Volume</b>	\$0	\$0	\$1,600,000	-79%	\$7,600,000	\$1,600,000	\$6,100,000	\$6,100,000	\$1,500,000	\$17,175,000	\$3,425,000
<b>Avg Price Paid</b>			\$1,600,000	-37%	\$2,533,333	\$1,600,000	\$3,050,000	\$3,050,000	\$1,500,000	\$2,862,500	\$1,712,500
<i>Lowest Selling Price</i>			\$1,600,000	7%	\$1,500,000	\$1,600,000	\$2,800,000	\$2,800,000	\$1,500,000	\$1,400,000	\$1,575,000
<i>Highest Selling Price</i>			\$1,600,000	-52%	\$3,300,000	\$1,600,000	\$3,300,000	\$3,300,000	\$1,500,000	\$4,000,000	\$1,850,000
<b>Avg Asking Price</b>	\$0	\$0	\$1,950,000	-28%	\$2,698,000	\$1,950,000	\$3,249,500	\$3,249,500	\$1,595,000	\$3,457,500	\$1,947,500
<i>Lowest Asking Price</i>	\$0	\$0	\$1,950,000	22%	\$1,595,000	\$1,950,000	\$2,999,000	\$2,999,000	\$1,595,000	\$1,750,000	\$1,700,000
<i>Highest Asking Price</i>	\$0	\$0	\$1,950,000	-44%	\$3,500,000	\$1,950,000	\$3,500,000	\$3,500,000	\$1,595,000	\$5,250,000	\$2,195,000
<b>Avg Ask/Sold Discount</b>			17.9%	11.85	6.1%	17.9%	6.2%	6.2%	6.0%	16.7%	11.5%
<b>Avg Days on Market</b>	0	0	517	35%	382	517	440	440	265	820	1687